



McCall Residential 4th Quarter Report as of Dec. 31 , 2011

Current Active There are 128 listings of single family homes , 67 condominiums and townhomes for a total of **195** properties for sale.

Current Price Range Active single family residences only

26	under	\$200,000
32	between	200,000 and 300,000
16	-	300,000 and 400,000
11	-	400,000 and 500,000
5	-	500,000 and 600,000
6	-	600,000 and 700,000
1	-	700,000 and 800,000
6	-	800,000 and 900,000
3	-	900,000 and 1,000,000
19	-	over 1 million

Current Distressed Properties single family

8 Short Sale
6 Bank Owned
14TOTAL / of 128 properties

11% of inventory



Solds

The 4th Quarter ending Dec 31 2011 : closings totaled 41 compared to 51 for the same period 2010 for a 20% decrease.

Price range on contracts written and closed:

Oct 2011 - There were 17 contracts written. 8 closed under \$200,000. 6 closed between \$200,000 and \$300,000, 1 @ \$ 319,000 , 1 @ 403,000 , 1 @ \$420,000 .

November 2011 - There were 16 contracts written, 8 closed under \$200,000, 3 between \$200,000 and \$300,000, 4 between \$ 300,000 and \$400,000 , 1 @ \$ \$ 1,655,000.

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December 2011 - There were 8 contracts written. 4 closed under \$200,000, 1 between \$200,000 and \$300,000 , 3 between \$300,000 and \$400,000.

Distressed Properties -

Of the 41 contracts closed in the 4th Qtr. of 2011 , 9 were short sales , 16 were Bank Owned (REO) for 25 total , or 60% of solds for the period .