

SLAYMAKER

McCall Land/Lots 4th Qtr. 2011

Active listings of lots/land/acreages totals **259** .

Current lot Pricing / Inventory

Under 50k	57
50-100k	82
100– 150k	49
150-200k	18
200-300k	16
300-400k	9
400-500k	8
500—600	4
1m plus +	6

Current Distressed (Short sale or Bank owned inventory)

8 short sale
26 bank owned
34 total = 13% of inventory

Sold Q4 2011 (Oct. Nov. Dec.)

20 properties sold . 12 of the 20 sold were under \$50,000. 4 between \$50,000 and \$ 100,000 , 1 @ \$129,000 1 @ \$ 305,000., 1 @ \$310,000

Sold Q 3 “Distressed “ Properties

5 of the 20 “ Bank owned “ = 25%