



McCall Residential 3rd Quarter Report as of Sept 30 , 2011

Current Active There are 201 listings of single family homes , 61 condominiums and townhomes for a total of **262** properties for sale.

Current Price Range Active single family residences , condo's , and townhomes .

62	under	\$200,000
69	between	200,000 and 300,000
45	-	300,000 and 400,000
16	-	400,000 and 500,000
17	-	500,000 and 600,000
10	-	600,000 and 700,000
6	-	700,000 and 800,000
7	-	800,000 and 900,000
6	-	900,000 and 1,000,000
24	-	over 1 million

Distressed Properties

13 Short Sale
12 Bank Owned
25 TOTAL / of 262 properties

9% of inventory



Solds

The 3rd Quarter ending Sept 30 2011 : closings totaled 48 compared to 54 for the same period 2010 for a 12% decrease.

Price range on contracts written and closed:

July 2011 - There were 19 contracts written. 12 closed under \$200,000. 4 closed between \$200,000 and \$300,000, 2 between \$300,000 and \$400,000 , 1 @ \$499,000 .

4 (21%) of the 19 contracts in July were bank owned or short sale properties.

August 2011 - There were 10 contracts written, 4 closed under \$200,000, 4 between \$200,000 and \$300,000, 1 @ \$410,000 , 1 @ \$600,000,

1 (10%) of the 10 contracts in Aug were bank owned or short sales .

Sept 2011 - There were 21 contracts written. 9 closed under \$200,000, 9 between \$200,000 and \$300,000 , 2 between \$300,000 and \$400,000. 2 @ \$425,000 , 1 @ \$721,000

6 (28%) of the 21 contracts in Sept were bank owned or short sale.