

McCall
(Not including Donnelly , New Meadows)

Summary of Land/Lots Inventory and Sales
for 1st quarter 2011(Jan. Feb. Mar.)

Active listings as of **December 31 2010** of lots/land/acreages totals **300** with **3** listings currently pending. There are **132 lots currently listed less than 100k**

Current lot Pricing / Inventory

Under 100k	156
100-150	55
150-200	32
200-250	13
250-300	19
300-400	13
400-500	8
500-600	5
600-865	6
Over 1 million	5

Sold

1st Qtr. 2011 (Jan. Feb. Mar.) **10 listings sold** versus 12 for same period in 2010 . 8 of the 10 sold were under 100k. 1 @ \$ 130,000 , 1 @ \$ 174,000.

We have seen builders purchasing lots based on lower priced points and a decrease in built product inventory currently available , to bank for future lower price point (under 250k) speculative building . Most are waiting for summer selling season to gauge demand .